

**Contact**

Attorney-at-law Nadine Ackermann  
An der Welle 3, 60322 Frankfurt aM  
T +49 (69) 247047-74  
nadine.ackermann@pplaw.com

31 January 2022

## POELLATH advises Egeria on acquisition of isoplus Group

POELLATH advised the independent pan-European investment firm [Egeria](#) on the acquisition of the [isoplus Group](#) ("isoplus"), a leading manufacturer of pre-insulated pipe systems for district heating. Going forward, the existing management will lead the company as co-owners and implement the growth strategy together with Egeria. The parties have agreed not to disclose details of the transaction. The transaction is still subject to the usual regulatory approvals. Closing is scheduled for the first quarter of 2022.

Founded in 1974 and based in Rosenheim/Munich, the isoplus Group is a leading provider of thermally insulated pipe systems, primarily for district heating systems, as well as sleeve mounting services and coating services for other industrial pipes and products. The company's services include design, project management, production, construction supervision, installation, documentation and network monitoring. Isoplus has a broad customer base of local utilities, municipalities and construction companies, which it serves through a direct sales force. The company employs approximately 1,200 people and operates 8 production sites.

Egeria, an independent investment company specializing primarily in private equity, invests in medium-sized companies with an enterprise value of EUR 50 million to EUR 350 million. With around 12,500 employees, Egeria's portfolio companies generate combined sales of more than EUR 2.4 billion. With Egeria as a new shareholder, the isoplus Group intends to further accelerate growth and develop the company into a leading provider of sustainable, environmentally friendly heating services throughout Europe.

POELLATH advised Egeria on the legal and tax aspects of the transaction, as well as the management participation, with the following Munich team:

- [Dr. Michael Best](#) (partner, lead, tax)
- [Dr. Barbara Koch-Schulte](#) (partner, M&A/private equity)
- [Gerald Herrmann](#) (partner, tax)
- [Tobias Deschenhalm](#) (senior associate, tax)
- [Dr. Michael de Toma](#) (associate, M&A/private equity)
- [Cornelius L. Roth](#) (associate, tax)

## **About us**

POELLATH is a market-leading international business and tax law firm with more than 150 lawyers and tax advisors in Germany. We stand for high-end advice on transactions and asset management. We offer legal and tax advice from one source. In our selected and highly specialized practice groups, we not only know the law, but shape the best practice in the market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

We offer comprehensive service in the following areas: Mergers & Acquisitions | Private Equity | Venture Capital | Private Funds | Real Estate | Corporate and Capital Markets | Finance | Tax | Private Clients | Foundations and Non-Profit Organizations | IP/IT, Distribution and Antitrust Law | Litigation and Arbitration.