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POELLATH advises Motive Ventures on launch of Motive Early Stage (AAV), a strategic partnership with ABN AMRO

Motive Ventures Management GmbH, the German-based early-stage venture arm of Motive Partners, successfully launched its new EuVECA fund Motive Early Stage (AAV). Motive Ventures is focused on pre-seed through to Series A financial technology investments in North America and Europe. Today the team consists of 13 employees across Berlin, London and New York.

As part of a strategic partnership between US-based Motive Partners and ABN AMRO, Motive Ventures will manage the Motive Early Stage (AAV) fund with EUR 150 million in assets under management, consisting of 15 early-stage companies. In addition, ABN AMRO will become a significant investor in the Motive Early Stage (E) fund.

Motive Partners is a US-based leading international specialist private equity firm focusing on venture, growth equity and buyout investments in technology-enabled financial and business services. ABN AMRO is a Northwest European bank for retail, corporate and private banking clients, based in Amsterdam. The partnership demonstrates a joint commitment from two sizable financial technology investors to support continued innovation and growth in the evolving fintech landscape.

POELLATH advised Motive Ventures on all contractual, regulatory and tax aspects of the fund structuring within the context of the strategic partnership with the following Berlin-based team:

- Dr. Philip Schwarz van Berk (partner, lead, private funds)
- Ronald Buge (partner, tax / private funds)
- Nele Frie (associate, private funds)
- Katharina Hammer (associate, private funds)

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market together with our clients. National and international rankings regularly list our professionals as leading experts in their fields.

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